Coastal Villages Region Fund

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Volume 2, Issue 3

The Sound of the Fishermen

July 1999

Special points of interest:

- CVSI Projects Start Up
- "Cutting Loose" in Scammon Bay
- Employment Opportunities
- New Pollock Partner
- Apprenticeship and Interns Needed
- Lots of Photos

Inside this Issue:

CVSI

Meet CVSI's Operations Manager

2

Potlatch in Scammon Bay 3

Employment
Opportunities

4-SITE News 6

Scholarship Awards 7

Fisheries Update 10,11

Employment Application



Quinhagak Plant



Pat Kelly & Warren Jones take a break in the Quinhagak plant office.

WE'RE IN BUSINESS

Coastal Villages Seafoods, Inc. (CVSI) launched into action this summer buying salmon at the mouth

of the Kuskokwim, and purchasing halibut on Nelson Island.

Opening day in Quinhagak and Goodnews Bay was June 21. A floating processor, the Crusader, bought fish near Goodnews Bay while tender boats near Quinhagak

bought fish and took them to the Crusader for processing.

Numerous fishing periods followed opening day, leading a cautious company official to describe the

situation as adequate to good. Attracting fishermen to the new company is also working out. After a slower than expected start. CVSI's share of the market has grown to meet projections, as more fishermen sell to the company. In addition, seven CVRF residents are employed on the floating processor.

The Crusader will buy and process salmon through-out the 1999 season.



Charlie Spud, tender captain, works near Quinhagak buying fish and moving them to the Crusader for processing.



The **Crusader**, a floating processor, doing value aded processing for CVSI near Goodnew Bay.

Member Villages

Chefornak

Chevak

Eek

Goodnews Bay

Hooper Bay

Kipnuk

Kongiganak

Kwigillingok

Mekoryuk

Napakiak

Napaskiak

Newtok

Nightmute

Oscarville

Platinum

Quinhagak

Scammon Bay

Toksook Bay

Tuntutuliak

Continued from page 1

In Toksook Bay the halibut plant is now operating after cold weather delayed the start of the fishing season. The first fish were landed June 18, about 2 1/2 weeks later than usual. For the first time, Coastal Villages is acting as a buyer, processor and marketing agent in this fishery. The purpose is to reduce operating costs and increase the financial return to fishermen. Nick Chanar. CVSI's Superintendent, operates the plant and is providing bait, gear and gas at cost to fishermen. CVSI expects to break even on this project, paying all revenue after expenses to fishermen. The Tununak halibut plant has also been permitted.

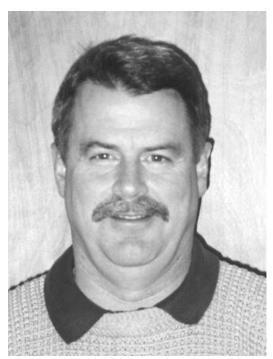
CVSI was established in February 1999

and its subsidiary of CVRF. CVSI is expanding into the region's fisheries to promote CVRF's vision of sustainable economic and commercial development of local resources.



A tub of salmon from the first fishing period.

(Quinhagak photos by Robert Sundown)



Pat Kelly,Operations Manager for CVSI

MEET PAT KELLY

Pat Kelly says CVSI intends to start small, do a good job and be back again next year.

He has worked most of his life in the Alaska seafood industry, some 30 years worth, from Southeast to Bering Straits. His experience includes buying, processing and marketing "every species caught in the state."

Getting it right is important to Kelly. This first year he emphasizes the need to be a conservative and responsible buyer, and to establish solid relationships with fishermen. Part of getting it right is for CVSI to return a second year, and many more after that.

Kelly said the Kuskokwim salmon buying project is a small, traditional startup. CVSI has contracted Norquest

Seafoods, the owner of the floating processor Crusader, to produce a headed and gutted, frozen salmon product primarily for Japanese and European markets.

CVSI will also try out a salmon processing plant in Quinhagak on a limited basis this summer. The plan is to produce dressed salmon for the fresh fish market.

Kelly said the fish industry is in tough shape, which is why he feels strongly about taking one step at a time towards CVSI's long-term goal of doing it's own processing, value added processing and marketing.

OUTREACH UPDATE

SCAMMON BAY says "PETUILLTA!"

"Let's Cut Loose"

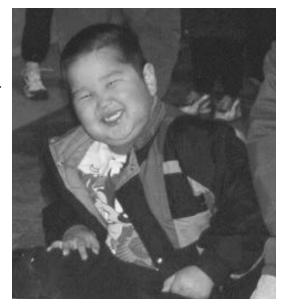
A community potlatch to celebrate cutting loose from dependency on drugs, alcohol and welfare was held in Scammon Bay on Friday, June 4. It was co-hosted by the Native Village of Scammon Bay, CVRF, and the Chemical Misuse Treatment Recovery Services (CMTRS).

George Smith, a CVRF Board member and Scammon Bay Tribal Council Administrator who co-organized the "Petuillta" event also promoted the potlatch as a way to encourage the community to let go of dependence on the schools to teach their children Yup'ik language and cultural values, and for the residents to reconnect with their Native heritage of passing on the traditional Yup'ik wisdom and knowledge.

Live music was provided by "Sammy and the Do" as the guests feasted on a bountiful assortment of foods. Community members brought strips, akutaq, and soda. CVRF and seafood partners Westward, Icicle, and Tyson donated crab and cod (perfectly cooked by Mattie Simon and Wanda Kaganak), and barbecue items (expertly grilled by Marvin Aguchak).

Guest speakers included Tim Kaganak of CMTRS and a potlatch co-organizer; Mike Uttereyuk, Sr., traditional Chief of Scammon Bay; Byron Ulak, CVRF CDQ/Fisheries Development Specialist; Willie Smith, LYSD Asst. Superintendent; Michael Hunt, LYSD School Board Chairman; Michael Lake, CVRF Employment Facilitation Coach; and George Smith.

The potlatch was a great success! Thank you to all who participated.



Danny Henry shows his appreciation by giving us his million dollar smile.



Perfect cooks: Wanda Kaganak & Mattie Simon



Maryanne
Sundown
showed
everybody
what real
dancing was.
She was
accompanied
by Agnes
Aguchak &
Angeline
Anukon (not
pictured).

Board of Directors

Tommy Kusaiak Chefornak (907) 867-8936

Peter Boyscout Chevak (907) 858-7026

Charlie Chingliak Goodnews Bay (907) 967-8116

Edgar Hoelscher Hooper Bay (907) 758-4015

Carl Dock Kipnuk (907) 896-5532/5515

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Joseph Post Nightmute (907) 647-6413

> Ignati Jacob Oscarville

Henry Williams Platinum (907) 979-8114

Wassillie Bavilla Quinhagak (907) 556-8133

George Smith Scammon Bay (907) 558-5526

Simeon John Toksook Bay (907) 427-7212

Peter Joseph Tuntutuliak (907) 256-2841

Andy Charlie Tununak (907) 652-6613

EMPLOYMENT OPPORTUNITIES

Looking for work?

The seafood companies listed below continuously accept applications, for processor positions and/or apprenticeship positions. For additional information or an application please contact your local CVRF coach or Lena Mathlaw at 1-800-959-3813 and in Bethel at 543-3813.



Been There...

"Last season (Tyson "A" Season) was the best season I ever had!..liked working on the deck, off-loading, and setting the net, (and) hauling back..."

Joseph Lake, completed many contracts as a processor with Golden Age Fisheries and Tyson Seafoods, and recently completed a deckhand apprenticeship with Tyson Seafoods.

Company	Species/Location	<u>Positions</u>	Length of Contract	Pay Rate	Application Deadline
Westward Seafoods, Inc.	Dutch Harbor	Production Apprentice	1-2 years	\$6.50/hr	Open until filled
	Dutch Harbor	Environmental Apprentice	1-2 years	\$6.50/hr	Open until filled
	Dutch Harbor	Administrative Apprentice	1-2 years	\$7.50/hr	Open until filled
	Dutch Harbor	Processors	1500 hours	\$5.65/hr	Continuous
Icicle Seafoods, Inc.	Seward	Maintenance	3-4 months	hourly	A.S.A.P.
	Petersburg, AK	Maintenance	3-4 months	hourly	A.S.A.P.
	Everett, WA	Q.A Port Chatham	3-6 months	hourly	A.S.A.P.
	Bellingham, WA	Maintenance	Up to 6 months	hourly	A.S.A.P.
	Petersburg, AK	Administrative Assistant	3-4 months	hourly	A.S.A.P.
	Petersburg, AK	Industrial Health Technician	3-4 months	hourly	A.S.A.P.
	Seattle	Accounting	Up to 6 months	hourly	July 1, 1999
	Seattle	Administrative Assistant	Up to 6 months	hourly	July 1, 1999
	Everett, WA	Admnistrative Assistant-Port Chatham	4 months	hourly	Aug. 1, 1999
	Seattle, etc.	Industrial Safety & Health	2-6 months	hourly	Sept. 1, 1999

HONOR ROLL

In addition to the "Honor Roll" list printed in the April newsletter, the following ppoyr lent contracts with partner scafe od companies. individuals also completed

OUTSTANDING job Jose or completi Tyson Seafood Group.

son contract with

WONDERFUL! The following individuals completed an "A" Season contract with Westward Seafoods, Incorporated Dutch Harbor:

Albert Active James

John Edwards Victoria Epchock Loretta Nanuk Michael Tufuor

Ilias F

SUPERB jub to these who also completed an Opilio Crab contract ndividuals ds, Incorporated: with Icicle.

s Berezkin Joseph Bill

Paul Francis Paul Jacob

William Maud Patrick Patrick

FANTASTIC job for completing a contract through Northern Seiners: Rolland Amos

Albert Hunter

George Moses, Jr. Eric Phillip

Marcello Ramos Donald Venes, Jr.

STAFF PROFILE

In her new job as Administrative catching flyers. Flyers are used to promote Assistant at the Bethel Office, Joanne Nevak CVRF job opportunities.

continues an employment relationship with CVRF that started more than three years ago.

In April, Joanne moved to Bethel from Toksook Bay, along with her 2 year old daughter, Amber Nicole, to take the Administrative Assistant position. She says she likes the job, "there's always something to do." Its her voice you hear when you call the Bethel office. The day of this interview Joanne was making travel

Joanne D. Nevak, Administrative Assistant

arrangements for CVSI Operations Manager Pat Kelly to fly to Goodnews Bay, and had conducted an exit interview with an employee just back from an at-sea processing job. Other times she uses computer skills to create databases, or her favorite things, eye-

Joanne worked for CVRF as an Employment Coach in Toksook Bay for more than a year before moving to the Bethel Office. Prior to that she completed a then-CVFC (CVRF) sponsored Human Resources internship in Seattle. Her internship followed graduation from Job Corps in Astoria, Oregon, where she concentrated on business and clerical skills.

About her lengthy relationship with CVRF, Joanne said it's because

"they've helped me out a lot, I'm so grateful." And she singled out CVRF's Mary Oslin, whom she first met in 1996, as very supportive. In her new job, Joanne is ready to be that supportive person to others.

CVRF Coaches

Bernard Murran Career Development Coach Hooper Bay (907) 758-4330 Toll free: (800) 969-4330

> Michael Lake Chevak

(includes Scammon Bay) (907) 858-7250

Toll free: (800) 560-7250

Jack Stewart Goodnews Bay (includes Eek, Platinum, & Quinhagak) (907) 967-8222

Emil Amik Kipnuk (includes Chefornak) (907) 896-5055/5432

Jesse J. Igkurak Kwigillingok (includes Kongiganak & Tuntutuliak) (907) 588-8114

> Fritz David Mekoryuk (907) 827-8141

Deanna Paul Nabakiak (includes Oscarville & Napaskiak) (907) 589-2144

Katherine Charles Newtok (907) 237-2156

Angela Charlie Toksook Bay (includes Nightmute & Tununak) (907) 427-7127

4-SITE UPDATE

INTERNS, APPRENTICES SOUGHT



The 4-SITE Program, started in 1995, was named in a play of words. Foresight means "prudent anticipation of the future." 4-SITE mirrors that definition and describes a program with four major elements designed to better the region's economic and social future.

The elements of 4-SITE are: scholarship, internship, training, and employment. A central goal is to expand access to employment, training and advancement opportunities for residents of CVRF member villages. So far, hundreds of residents have successfully participated in one or more elements of the 4-SITE Program, and outreach activities which include popular community potlatches.

4-SITE also oversees Intern and Apprenticeship Programs, which provide an important learning experience while individuals work with partner companies. We are always looking for people to fill these positions. Before Lena Mathlaw became our Employment Manager, for example, she did a human resources internship with Icicle Seafoods. Lena said she gained skills in interviewing and problem-solving that better-prepared her for the new job. Read on to learn if an intern- or apprentice-ship is for you, or someone you know.

Q: What is an Intern?

A: <u>Intern-An</u> advanced student undergoing supervised practical training in an administrative or management career field. Typically, in CVRF's internship



program, most of the individual's knowledge or skill training is gained prior to being placed in the internship. In the internship arrangement, the intern gains practical and tactical knowledge by

"I liked cleaning up, especially in the breakroom."

Patty Smart, upon finishing a Galley appenticeship

working with a supervisor (mentor) to gain the expertise in applying their knowledge to a certain function (e.g. accounting, human resources, marketing, operations, etc.).

While working, interns receive a housing stipend and per diem to help cover living expenses.

Q: What is an Apprentice?

A: <u>Apprentice</u>-One who is learning a trade under a skilled seaman or technician. Typically, in CVRF's apprenticeship program, most of the training is on the job without requiring previous technical or vocational certification. Apprentices are selected based on a positive prior work history and apparent aptitude for

the chosen work field. In the apprenticeship arrangement, a supervisor (mentor) takes the apprentice as their student and they train the individual over a period of time to gain a certain amount of expertise and knowledge in a specific skilled area.

Apprenticeships usually occur at the vessel or plant level in such

field as engineering, maintenance, food service (galley), deck operations, and quality assurance/control. A number of apprentices are needed now. See page 4 for available positions.

For more information please contact the following individuals:

Internship Program-Selma Davis at 1-888-795-5151; **Apprenticeship Program**-Bernard Murran at 1-800-969-4330

Aviation

Aviation

Medical Assistant

"...My initiative and the

support and encouragement

from CVRF and many others

have made it possible for me

Jimmie Larsen, Jr.,

Chefornak

Future Pilot

to accomplish my goals."

SCHOLARSHIP UPDATE

COASTAL VILLAGES SCHOLARSHIP FUND UPDATE

by Selma Davis, HR Management Specialist

Congratulations to the following individuals who were awarded higher education funds for the Summer 1999 semester through the Louis Bunyan Memorial Scholarship Fund to study in their chosen fields:

Harvey Fox Kipnuk Marvella Shavings Mekoryuk Jimmie Larsen, Jr. Chefornak

Applications for Fall 1999 semester funding were due June 30th. Winter/Spring 2000 semester applications are due October 31st.

The Joseph V. Paniyak Memorial Scholarship application will be available for the first time for the Winter/Spring 2000 semester. The scholarship supports Rural Development or Community Development majors at the University of

Alaska Fairbanks and at the Kuskokwim Campus. Look for applications at UAF, KUC, and CVRF offices.

CVRF set up the Paniyak scholarship by contributing \$10,000 to the University of Alaska Foundation to honor Joe's leadership in the CVRF region. The contribution was matched by the chancellor to create a \$20,000 scholarship. It provides a major new source of funds to students in the targeted fields.

To get more information on, or an application for, the Louis Bunyan and Joe Paniyak Memorial Scholarship programs, please call Selma Davis at 1-888-795-5151.

Gordan Pullar,
Director and Assistant
Professor for
Department of Alaska
Native and Rural
Development gives
Selma Davis, HR
Specialistrepresenting
CVRF a Certificate of
Appreciation for
supporting higher
education in rural
Alaska as Byron Ulak
and Mary L. Oslin



CVRF Staff and Locations

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Executive Director

Anchorage Office

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Mary L.. Oslin
Director, Organizational Development

Selma Davis HR Management Specialist

Byron Ulak CDQ/Fisheries Development Specialist

Morgen Crow Finance Director

Bobby Dock Accountant/Bookkeeper

Desiree M. Moses Administrative Program Assistant

Bethel Office

Toll free: (800) 959-3813

Robert Sundown CVLI Business Manager

Lena Mathlaw Employment Manager

Joanne D. Nevak Administrative Assistant

Chevak Office

Toll free: (800) 560-7250

Moses Tulim
Fisheries Development Specialist

Michael Lake CVRF Coach

4-SITE NEWS

LEADERSHIP TEAM DEVELOPS MEDIA OUTREACH PROGRAM

The CVRF Leadership Team met on May 21st to work on four on-going communications outreach projects: an informational slide show for elders, a recruitment video for young adults, interactive games and activities for grade school children, and a display for conferences and career fairs (AFN, LKSD, LYSD, Kashunamuit, etc.). Members of the team broke into task force groups that each focused on further developing one of the four projects. Each task force identified the characteristics of the target audience,

and the primary and secondary messages to be communicated through the selected media vehicle (video, slides, display or games). The purpose is to produce effective and culturally relevant ways of getting information about CVRF's programs to member villages.

If you, or someone you know, would be interested in participating on these projects, please contact Mary Oslin at CVRF Anchorage office 1-888-795-5151.



Moses Tulim, CVRF Staff



Katherine Charles, Newtok Coach, gives a presentation to the Leadership Team about producing games for kids.



Joanne Nevak, Bethel Administrative Assistant and Jack Stewart, Goodnews Bay Coach look at some pictures.



Mark Stemp, BNC; Gary Baldwin, LKSD; Ron Etcitty, YKHC; and Lori O'Brien, YKHC in the Employers Council meeting.



Mark Stemp, BNC; Moses Tulim, CVRF; and Gerri Sumpter, KUC



Mary Charlie, CVRF Leadership Team Member takes notes on the media outreach program meeting.

OTHER NEWS

CVRF SPONSORS TWO QUINHAGAK RESIDENTS IN SALMON PRODUCT MANUFACTURINGTRAINING

Two Quinhagak residents recently attended a salmon product manufacturing course sponsored by a well-known company.

Willard Church, NVK Natural Resources Director, and Warren Jones, CVSI Salmon Operations Manager Trainee took part in Indian Valley International Schools intensive two-week training program. It is a hands-on program designed to prepare

workers for employment in small, rural-based fish (and game) processing plants. The training course included:

e training course included.			
Filleting	Brining	Racking	
Kippering	Lach	Flavoring	
Slicing Salt Salmon	Pickled Salmon	Packaging	
Freezing	Fresh Fish	Sanitation	
Shelf Life	Labeling	Cutting Tests	
Egg Recovery	Displaying	Equipment Types	
Maint. of Equipment	Rillet & Pate	Botulism	
Parasites	Record Keeping	HAACP	
	<u>CANNING</u>		
Can Teardown	Retorting	Filling	
Labeling	Seasoning	Salt %	

Labeling Seasoning Salt %
Finished Product Smoked & Fresh Record Keeping

MARKETING

Stores Trade shows Grants Ad layouts

"It was really good training, very educational and gave me lots of ideas..."

Warren and Willard, along with fellow classmates, made a variety of food products from fish and reindeer harvests. They learned production techniques through hands-on OJT, plant demonstrations, classroom lectures and the study of written materials.



In addition to making the products and maintaining the equipment, the class participants gained an understanding of food safety and sanitation, business management, cost analysis, marketing and regulatory compliance.

"It was really good training, very educational and gave me a lot of ideas on the processing steps for value-added salmon. We could take cheap chums here and turn them into pate and salmon jerky pretty easily if we just had the right equipment," Warren Jones said.

If you are interested in finding out more about this training please contact Indian Valley International directly at 907-653-7511, or to apply for funding through CVRF call Selma Davis at 1-888-795-5151.

DATE UP-

FISHING IS OUR BUSINESS

AREA 4E HALIBUT FISHERIES

by Moses Tulim, Fisheries Development Specialist

Cold weather and ice conditions caused a late start of the 1999 halibut fishing season in Area 4E. As a result, our new halibut buying stations/fish processing plants were idle when we expected to be working. Fishing in Area 4E normally starts the first week of June; this year, however, it was June 18 when the first halibut landing report was made.

By the end of June, commercial fishermen in Mekoryuk and Toksook Bay had landed about 33,000

pounds of halibut. This leaves a considerable 230,000 pounds to be harvested this summer under our new increased quota. If successful, a significant amount of revenue will be generated for our halibut fishing communities.

An exciting development occurred mid-June near Quinhagak. Test-fishing by local residents turned up halibut near that community. This is

good news for Quinhagak area fishermen who no longer will have to travel far to participate in the Nelson and Nunivak Islands halibut fisheries. Kuskokwim halibut fishermen from CVRF member villages will be able to sell their catch in Quinhagak.

Once again, **anyone interested in getting a CDQ Halibut fishing permit**, please call Moses Tulim at 1-800-560-7250. Those who got CDQ cards last year do not need to reapply.

POLLOCK, CRAB AND AREA 4D HALIBUT AND SABLEFISH

by Robert Sundown, CVLI Business Manger

Pollock: The 1999 "B" Season began mid-July. One of CVRF's pollock patners, Tyson Seafoods Group, has been sold to Trident Seafoods Corporation. As a result, Trident will be harvesting CVRF's 1999 "B" Season pollock beginning the last week of July. Trident will harvest the CDQ on the vessels it is purchasing from Tyson as well as on its own vessels. Currently, Trident uses catcher vessels to harvest pollock and the vessels deliver the catch to its surimi

plant in Akutan, in the Aleutian Islands. Now, with the purchase of Tyson, Trident also will harvest and process pollock in catcher-processors at-sea. CVRF continues a second partnership with Westward Seafoods, Inc. and Westward will also fish a portion of the "B" Season allocation.

Pollock is fished in four seasons. "A-1" and "A-2" Seasons occur in January and February, "B" Season takes place in July, and "C" Season

occurs in September.

The pollock industry employs the greatest number of residents from the CVRF region. Trident Seafoods has agreed to make available all of the employment opportunities currently being provided by Tyson. **Jobs are available.**

For the year 2000, CVRF is continuing to consider several companies to harvest its pollock CDQ. The Board has been reviewing proposals from nine companies and reduced that number to three. A decision on the 2000 pollock CDQ will be made by the end of July. CVRF will submit the company it chooses to the State as part of the application process for allocations of the 2000 pollock CDQ, which is due mid-August.



FISHERIES NEWS, cont'd

Continued from page 10

Area 4D Halibut and Sablefish (Aka Black Cod): CVRF receives allocations in Area 4D (St. Matthew Island Area) and Area 4E (Nelson/Nunivak Island Area). The F/V Ocean Harvester, owned by CVRF subsidiary Coastal Villages Longline, Inc. catches halibut in Area 4D, along with its sablefish (also known as black cod) quota. Two CVRF residents, Michael Pete and Julius Raphael, work on the F/V Ocean Harvester. Crew members are employed on the boat from March through November. The F/V Ocean

Harvester uses a crew-share system that favors people who want a career in the longlining industry. These jobs require the most commitment, and pay the highest salary of all CVRF fisheries. The season is now halfover. Jobs are available, please call for information.

Crab: We are between crab seasons. As a result, our crab vessels, the F/V Silver Spray is currently fishing cod. There are employment opportunities on the F/V Silver Spray. **Jobs are available.**

CVRF Staff Joined in Subsistence March



Joe Bill, Hooper Bay; Bernard Murran, CVRF Career Development Coach; Desiree M. Moses, Administrative Program Assistant; Selma Davis, HR Development Specialist; and Bobby Dock, Bookkeeper participate at the Subsistence March on May 5th.

HAPPY B RTHDAY!!!

Mary L. Os<mark>lin, Anchor</mark>age-July 22 Angela Charlie, Toksoel Bay-July 26 Bernard Murran, Hooper Bay-August 20

REMINDER! REMINDER! REMINDER!

Louis Bunyan Memorial Scholarship Fund application deadlines:

Winter/Spring Semester October 31 Summer Semester February 28

CALL FOR AVAILABLE JOBS TOLL FREE (800) 959-3813

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Toll Free: (888) 795-5151 Fax: (907) 278-5150 e-mail: coastalvillages.org





Neqsurtet Nepiit, The Sound of the Fishermen, is published and distributed four times a year by Coastal Villages Region Fund. In 1999, expect it in January, April, July, and October. Its main purpose is to share information about scholarship, internship, training, employment, and economic development opportunities offered or coordinated by CVRF. **Comments and questions about the programs and newsletter are welcome!** Send them by fax to 543-3814, or mail to CVRF, P.O. Box 1166, Bethel, Alaska 99559. Or call toll free 1-888-795-5151.

Scammon Bay Potlatch Celebrates "Cutting Loose"



George Smith, CVRF Board Member and co-organizer of the potlatch gives us a big "Thank You" smile.



The **Mute** family enjoys the crab legs provided by CVRF's seafood partners for the potlatch.